NATIONAL PARK TRUST, INC. AND AFFILIATES

CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2022 AND 2021

NATIONAL PARK TRUST, INC. AND AFFILIATES

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PHILLIPS & ASSOCIATES, LLC

CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITORS' REPORT

The Board of Trustees
NATIONAL PARK TRUST, INC.
AND AFFILIATES

Opinion

We have audited the accompanying consolidated financial statements of National Park Trust, Inc., (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of National Park Trust, Inc. as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the consolidated Financial Statements section of our report. We are required to be independent of National Park Trust, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about National Park Trust, Inc.'s ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of National Park Trust, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about National Park Trust, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other-Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on page 22-23 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Rockville, Maryland January 31, 2023

Philps + Associato, LC

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

ASSETS

	2022	2021
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,060,773	\$ 1,098,999
Accounts receivable	117,689	63,794
Pledges receivable, net (NOTE 6)	482,900	267,580
Inventory	95,462	86,979
Prepaid expenses and deposits	1,175,841	478,888
Operating lease right of-use assets (NOTE 7)	319,195	
Total Current Assets	3,251,860	1,996,240
Investments (NOTE 5)	1,481,672	1,299,011
Pledges receivable, long-term (NOTE 6)	217,350	7,417
Website and app development-net (NOTE 4)	134,373	177,355
Real estate and related holdings:		
Conservation easement (NOTE 10)	1,465,100	1,465,100
Property held for parks (NOTE 11)	162,725	238,239
Total real estate and related holdings	1,627,825	1,703,339
TOTAL ASSETS	\$ 6,713,080	\$ 5,183,362
LIABILITIES AND NET ASSE	TS	
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 148,744	\$ 494,641
Operating lease liabilities (NOTE 7)	66,475	-
,		
Total Current Liabilities	215,219	494,641
NON-CURRENT LIABILITIES		
Loan payable, related party (NOTE 12)	155,000	155,000
Operating lease liabilities (NOTE 7)	254,350	<u> </u>
Total Non-Current Liabilities	409,350	155,000
Total Non-Guitent Blabinetes	407,330	133,000
NET ASSETS		
Without Donor Restrictions Board designated:	1,463,627	1,115,487
Property held for exempt purposes	1,627,825	1,548,339
Park preservation fund (NOTE 17)	850,000	1,340,339
Total Without Donor Restrictions	3,941,452	2,663,826
With Donor Restrictions (NOTE 9)	2,147,059	1,869,895
Total Net Assets	6,088,511	4,533,721
TOTAL LIABILITIES AND NET ASSETS	\$ 6,713,080	\$ 5,183,362

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

				2022		
	- 1	WITHOUT		WITH		
		DONOR		DONOR		2021
	RE	STRICTIONS	RE	STRICTIONS	TOTAL	TOTAL
REVENUE						
Contributions and grants	\$	3,331,189	\$	1,048,637	\$ 4,379,826	\$ 2,395,413
Program service fee revenue		68,100		-	68,100	524,330
Consignment and other sales income, net of COGS (NOTE 15)		16,418		-	16,418	5,168
Investment income (NOTE 5)		34,663		-	34,663	12,830
In-kind contributions (NOTE 13)		398,000		-	398,000	155,000
Other income		13,775			13,775	15,628
TOTAL REVENUE		3,862,145		1,048,637	4,910,782	3,108,369
NET ASSETS RELEASED FROM RESTRICTIONS		769,978		(769,978)		
TOTAL REVENUE AND RECLASSIFICATIONS	\$	4,632,123	\$	278,659	\$ 4,910,782	\$ 3,108,369

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

		VITHOUT DONOR STRICTIONS		2022 WITH DONOR STRICTIONS	TOTAL	2021 TOTAL
EXPENSES						
Program Services:						
Youth and family programs	\$	2,311,785	\$	_	\$ 2,311,785	\$ 1,209,648
Land and parks preservation programs	•	282,964	•	-	282,964	1,235,546
Grant management		231,937		-	231,937	73,700
Total program services		2,826,686		-	2,826,686	2,518,894
Supporting Services:						
General and administrative		184,574		-	184,574	171,533
Fundraising		232,370		-	232,370	183,113
Total supporting services		416,944			416,944	354,646
TOTAL EXPENSES		3,243,630			3,243,630	2,873,540
CHANGES IN NET ASSETS BEFORE						
NON-OPERATING ITEMS		1,388,493		278,659	1,667,152	234,829
NOW OF EIGHTING FEETING		1,500,175		270,037	1,007,132	251,027
NON-OPERATING ITEMS:						
REALIZED AND UNREALIZED GAINS						
ON INVESTMENTS		(110,867)		(1,495)	(112,362)	121,928
WRITE OFF OF PROPERTY FOR PARKS (NOTE 11)		<u>-</u>		-	<u>-</u>	(1,390,600)
William of the Entri Tentimus (Nota 11)						(1)070,000)
CHANGE IN NET ASSETS		1,277,626		277,164	1,554,790	(1,033,843)
NET ASSETS						
BEGINNING OF YEAR		2,663,826		1,869,895	4,533,721	5,567,564
END OF YEAR	\$	3,941,452	\$	2,147,059	\$ 6,088,511	\$ 4,533,721

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

	Program Services						Supporting Services						Totals		
		Youth		Lands and				Total	M	anagement			Total	(Combined
		and Family		Parks		Grant]	Program		&			Supporting		Totals
		Programs	Pres	servation Programs	Ma	nagement		Services		General	Fu	ndraising	Services		2022
Grants & Scholarships	\$	429,916	\$	84,326	\$	172,047	\$	686,289	\$	-	\$	-	\$ -	\$	686,289
Payroll Expenses		502,544		81,237		30,085		613,866		286,972		127,242	414,214		1,028,080
Professional Services		580,402		51,976		88		632,466		23,106		11,378	34,484		666,950
Office Expenses		24,620		13,321		14,696		52,637		31,654		20,159	51,813		104,450
Advertising & Promotion		1,025		-		-		1,025		-		-	-		1,025
Information Technology		12,492		396		800		13,688		3,769		-	3,769		17,457
Occupancy		52,845		3,541		3,541		59,927		17,709		3,541	21,250		81,177
Depreciation & Amortization		88,364		-		-		88,364		-		-	-		88,364
Travel and Meals		24,803		1,952		633		27,388		5,406		123	5,529		32,917
Meetings & Conferences		8,226		4,832		-		13,058		32,290		21,648	53,938		66,996
Book Value of Park Land Sold		-		4,175		-		4,175		-		-	-		4,175
Miscellaneous Expenses		4,552		12,893		664		18,109		51,559		10,959	62,518		80,627
Toolkit and Field Trips		384,892		-		-		384,892		231		-	231		385,123
Allocated Overhead		197,104		24,315		9,383		230,802		(268,122)		37,320	(230,802)		-
Totals	\$	2,311,785	\$	282,964	\$	231,937	\$	2,826,686	\$	184,574	\$	232,370	\$ 416,944	\$	3,243,630

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

	Program Services							Supporting Services						Totals	
		Youth		Lands and				Total	M	anagement			Total	(Combined
		and Family		Parks		Grant		Program		&			Supporting		Totals
		Programs	Pres	ervation Programs	Ma	nagement		Services		General	Fu	ndraising	Services		2021
Grants & Scholarships	\$	218,987	\$	538,477	\$	38,500	\$	795,964	\$	-	\$	1,000	\$ 1,000	\$	796,964
Payroll Expenses		417,430		101,931		18,130		537,491		249,432		104,669	354,101		891,592
Professional Services		200,717		96,585		528		297,830		39,516		17,268	56,784		354,614
Office Expenses		19,466		6,565		3,921		29,952		25,173		16,723	41,896		71,848
Advertising & Promotion		1,736		332		-		2,068		-		57	57		2,125
Information Technology		13,988		451		1,000		15,439		4,087		995	5,082		20,521
Occupancy		48,645		3,352		3,352		55,349		16,762		3,352	20,114		75,463
Depreciation & Amortization		62,178		-		-		62,178		4,523		-	4,523		66,701
Travel and Meals		1,115		170		-		1,285		2,530		102	2,632		3,917
Meetings & Conferences		12,631		4,259		-		16,890		3,141		4,314	7,455		24,345
Book Value of Park Land Sold		-		457,631		-		457,631		-		-	-		457,631
Miscellaneous Expenses		832		1,665		-		2,497		23,845		8,934	32,779		35,276
Toolkit and Field Trips		72,543		-		-		72,543		-		-	-		72,543
Allocated Overhead		139,380		24,128		8,269		171,777		(197,476)		25,699	(171,777)		-
Totals	\$	1,209,648	\$	1,235,546	\$	73,700	\$	2,518,894	\$	171,533	\$	183,113	\$ 354,646	\$	2,873,540

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

	2022			2021			
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash	\$	1,554,790	\$	(1,033,843)			
provided by (used for) operating activities: Realized/unrealized loss (gain) on investments Depreciation and Amortization Donated securities Donated property (Increase) decrease in:		112,362 88,364 (369,848)		(121,928) 66,701 (271,505) (55,000)			
Accounts receivables Pledges receivables Inventory Prepaid expense and deposits Property held for parks Increase (decrease) in:		(53,895) (425,253) (8,483) (696,953) 75,514		134,379 201,729 5,554 (98,485) 1,702,960			
Accounts payable and accrued expenses Lease liabilities		(345,897) 320,825		420,922 -			
Net Cash Provided by Operating Activities		251,526		951,484			
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sales of investments Purchase of investments Aquisition of PP&E (includes web & app development)		501,496 (426,671) (364,577)		748,707 (663,090) (283,750)			
Net Cash (Used for) Investing Activities		(289,752)		(198,133)			
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from loan payable, related party Payments for PPP loan		- -		155,000 (126,783)			
Net Cash Provided By Financing Activities		<u> </u>		28,217			
NET (DECREASE) INCREASE IN CASH		(38,226)		781,568			
CASH AND CASH EQUIVALENTS Beginning of year		1,098,999		317,431			
End of year	\$	1,060,773	\$	1,098,999			

1. ORGANIZATION AND PURPOSE

NATIONAL PARK TRUST, INC. is incorporated as a not-for-profit organization in the District of Columbia and, as such, its purposes shall be limited to only charitable, scientific, literary or educational purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code. The Trust includes several affiliates. Those affiliates are listed below:

CANONIE IDNL ACQUISITION LLC is a Limited Liability Company formed on March 14, 2014, under the laws of Indiana. Its sole member is the National Park Trust. It is organized and operated exclusively for the tax-exempt purpose of acquiring privately-owned parcels of land within or adjacent to Indiana Dunes National Park (formerly known as Indiana Dunes National Lakeshore [IDNL]), or anywhere within Indiana, holding them for conservation and donating them to the US National Park Service.

NPT RANGE LIGHT ACQUISITION LLC is a Limited Liability Company formed on August 25, 2017, under the laws of Michigan. Its sole member is the National Park Trust. It is organized and operated exclusively for the tax-exempt purpose of acquiring privately-owned parcels of land within or adjacent to Pictured Rocks National Lakeshore in Michigan, or anywhere within Michigan, holding them for conservation and donating them to the US National Park Service.

NPT VIRGINIA PARKS PROJECTS LLC is a Limited Liability Company formed on June 10, 2019, under the laws of Virginia. Its sole member is the National Park Trust. It is organized and operated exclusively for the tax-exempt purpose of acquiring privately-owned parcels of land within or adjacent to the Appalachian National Scenic Trail in Virginia, or anywhere within Virginia, holding them for conservation and donating them to the US National Park Service.

NPT KANSAS PARK PROJECTS LLC is a Limited Liability Company formed on April 16, 2021, under the laws of Kansas. Its sole member is the National Park Trust. It is organized and operated exclusively for the tax-exempt purpose of acquiring privately-owned parcels of land within or adjacent to the Fort Scott National Historic Site in Kansas, holding them for conservation and donating them to the US National Park Service.

National Park Trust's goal is to preserve our national parks. We accomplish this goal by 1) acquiring land for our national parks and 2) engaging youth and families with our public lands and waters to cultivate future caretakers of our parks. Our mission is to preserve parks today and create park stewards for tomorrow.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The consolidated financial statements of the Trust have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Basis of Presentation

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Without donor restrictions – Net assets that are not subject to donor-imposed restrictions.

With donor restrictions – Net assets subject to donor-imposed restrictions that expire through the passage of time or can be removed by actions pursuant to those restrictions. Other donor-imposed restrictions may be perpetual in nature.

Principles of Consolidation

The consolidated financial statements include the accounts of National Park Trust, Inc., Virginia Parks Projects LLC, Kansas Park Projects LLC and other Affiliates (Canonie IDNL Acquisition LLC and Range Light Acquisition LLC). All material inter-company transactions and accounts have been eliminated.

Except when referred to separately, all entities are collectively referred to as "the Trust" throughout the accompanying consolidated financial statements and related notes.

Cash and Cash Equivalents

For the consolidated statements of financial position and cash flows, the Trust considers all highly liquid investments which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase, to be cash equivalents. Short-term investments are not considered to be cash equivalents.

Financial instruments that potentially subject the Trust to significant concentrations of credit risk consist of cash and cash equivalents, and investments. The Trust maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Depository Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Trust has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

As of June 30, 2022 and 2021, the Trust had cash or cash equivalent balances exceeding federally insured limits (FDIC) by \$799,835 and \$871,916, respectively. As of June 30, 2022 and 2021, cash or cash equivalent balances exceeded federal SIPC insured limits by \$767,556 and \$487,023.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Prepaid Expenses and Deposits

Payments made in advance of future performance of services, receipt of goods or incurrence of expenses are recorded as prepaid expenses and deposits in the accompanying statements of financial position. Prepaid expenses and deposits include \$1,175,841 and \$478,888 on June 30, 2022 and 2021 of matching funds advanced to the NPS in requirement of the Centennial Challenge award.

Inventory

Inventory is comprised of Buddy Bison plush toys, t-shirts, books, and other items held for resale or use in its program activities. Inventory is stated at the lower of cost (determined on a first-in, first-out basis) or market value. The Trust periodically reviews inventory for slow-moving or obsolete items and determines if a reserve is necessary. At June 30, 2022 and 2021, there was no obsolete inventory.

Investments

The Trust carries investments in equity securities with readily determinable fair values and investments in debt securities at their fair values in the statement of financial position. Fair value is determined, when available, from quoted prices on major markets. Realized and unrealized gains and losses are reported in the accompanying consolidated statement of activities.

Fair Value Measurements

The Trust has adopted FASB Accounting Standards Codification (ASC) 820 relating to standards on fair value measurement, which apply whenever other authoritative literature requires certain assets and liabilities to be measured at fair value. Items carried at fair value on a recurring basis consist primarily of financial instruments which are valued primarily based on quoted prices in active or brokered markets for identical as well as similar assets and liabilities. The Trust also uses fair value concepts to test various long-lived assets for impairment, if applicable.

Accounts Receivable

Accounts receivable principally represent amounts due from consignment sales and other nominal items. The entire amount of accounts receivable is expected to be collected within one year and is recorded at net realizable value. No allowance for doubtful accounts has been recorded, as management believes that all receivables are fully collectible.

Pledges Receivable

Pledges receivable represent unconditional amounts committed to the Trust. Amounts receivable in more than one year are initially recorded using a discount rate that considers market and credit risk. No discount was recorded on multi-year pledges receivable due to immateriality. Management determines the allowance for doubtful accounts based upon review of outstanding receivables, historical collection information, and existing economic conditions. When a restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. At June 30, 2022 and 2021, an allowance for doubtful accounts of \$10,000 and \$10,000 was recognized, respectively.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property and Equipment

The Trust capitalizes all property and equipment over \$1,000. Property and equipment are recorded at cost or, if donated, at the approximate fair value at the date of donation. Equipment is being depreciated over estimated useful lives, primarily five years. Upon disposal of depreciable assets, the cost and related accumulated depreciation are eliminated from the accounts and the resulting gain or loss is credited or charged to income. Expenditures for repairs and maintenance are expensed as incurred.

Real Estate and Related Holdings

Real estate and related holdings are recorded at cost if purchased, or, if donated, at fair market value on the date of the donation as determined primarily by one of the following valuation procedures:

- For material donations where a current appraisal is available from a professional qualified appraiser, such value may be adopted when the Trust is satisfied that the appraisal is reasonable.
- For immaterial donations where a current appraisal is not available, the Trust may use alternative methods that are cost effective for the individual circumstances. These methods may include self-appraisal and/or information provided by third parties including brokers, agents and others.

The Trust acquires, either through purchases or donation, real estate and related holdings with the intention of holding, selling or transferring for the purpose of preserving the National Park System.

Impairment of Long-Lived Assets

The Trust's assets are reviewed for indication of impairment at each reporting date. If any such indication exists, an estimate of recoverable amount is undertaken, which is the higher of an asset's fair value less costs of disposal and value in use. If the asset's carrying amount exceeds its recoverable amount, an impairment loss is recognized in the statement of activities. An impairment loss is reversed if there is an indication that there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that it does not exceed original carrying amount as if no impairment loss had been recognized.

Revenue Recognition

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in restricted net assets where their use is restricted by explicit donor stipulation or by law. Expirations of restrictions on net assets by fulfillment of the donor stipulated purposes or by passage of the stipulated time period are reported as reclassifications between the applicable classes of net assets. If the restriction is met in the same period in which the revenue is received, the revenue is recognized as support without donor restrictions.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Grants and contributions are recognized as revenue in the period received or promised. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at a rate commensurate with the risks involved. Grant funds received where the Trust is acting as an intermediary for disbursing to identified grant awardees are not recognized as revenue, but instead as a liability, which is removed from the books upon disbursement.

Revenues from federal and other cost reimbursable funding sources are recognized when the related expenses are incurred and are included in contributions and grants in the accompanying consolidated statements of activities. Billings for cost reimbursable agreements not yet received are reported as accounts receivable in the accompanying consolidated statements of financial position. Expenses charged to federal grants, including allocable indirect costs and fringe benefits, are subject to audit and adjustment. Funds received in advance of the period in which they will be recognized are reported as refundable advances in the accompanying statements of financial position.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

In-Kind Contributions

The Trust receives in-kind contributions from individuals and organizations interested in the Trust's programs. Contributions of services are recognized if the services received create or enhance non-financial assets or require specialized skills, and are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed services and promises to give services that do not meet the above criteria are not recognized. The in-kind contributions include mainly legal services and are recorded as revenue at a value estimated by the donor.

Income Taxes

National Park Trust is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. However, the Trust is required to report unrelated business income to the Internal Revenue Service and the District of Columbia. There were no unrelated business income tax expenses for the years ended June 30, 2022 and 2021.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The Trust's affiliates are disregarded entities for income tax purposes. Since the affiliates are single member LLC's, all items of income and expenditure are attributable to the Trust and are reported on its annual 990. All activities are related to the mission of the Trust.

Management has evaluated the Trust's tax position and concluded that there were no uncertain tax positions at June 30, 2022 and 2021.

Website and App Development

The Trust accounts for website and app development costs in accordance with Accounting Standards Codification 350-50 "Website Development Costs" (ASC 350-50). All costs incurred in the planning stage are expensed as incurred, costs incurred in the website and app costs incurred in the website and app infrastructure development stage are accounted for in accordance with ASC 350-50, which requires the capitalization of certain costs that meet specific criteria, and costs incurred in the day-to-day operation of the website and app are expensed as incurred. The Trust capitalizes third-party external website and app development costs which include acquisition of domains; coding for web, Android and iOS applications; graphical design and layout of the website and app pages; and related development costs. Once placed into service, the Trust amortizes the capitalized website and app development costs over a three-year period using straight-line amortization.

3. LIQUIDITY AND AVAILABILITY

As of June 30, 2022, the Trust's liquidity and financial resources available within one year for general expenditure, such as operating expenses, were as follows:

Financial assets at year-end:

Cash and cash equivalents	\$ 1,060,773
Receivables, current	600,589
Investments	 1,481,672

Total financial assets \$ 3,143,034

Financial assets available to meet

general expenditures over the next year \$ 3,143,034

4. WEBSITE AND APP DEVELOPMENT

The following is a summary of website and app development costs at June 30, 2022 and 2021:

	2022	2021
Website	\$ 144,415	\$ 144,415
App	183,132	137,750
Less: accumulated amortization	<u>(193,174</u>)	<u>(104,810</u>)
Website and app development, net	<u>\$ 134,373</u>	<u>\$ 177,355</u>

Amortization expense for the years ended June 30, 2022 and 2021 was \$88,364 and \$66,701, respectively.

5. INVESTMENTS

The Trust follows FASB Accounting Standards Codification 820, Fair Value Measurements and Disclosures, for its financial assets. Investments are categorized by Level 1, 2, and 3, which are based on the degree of certainty around the investments' underlying value. Level 1 investments can be valued with certainty because they are liquid and have clear market prices. Level 2 is based on observable inputs other than quoted market prices. Level 3 investments are illiquid and estimating their value requires inputs that are unobservable and reflect management assumptions.

The following schedule summarizes the Trust's investment at June 30:

	2022	2021
Level 1 Money market funds Fixed income Equities:	\$1,017,556 106,805	\$ 737,023 117,596
Emerging markets Multi-strategy Small cap Large cap Large cap developed	28,941 1,349 26,184 233,055 	40,640 3,664 30,352 279,301 <u>90,435</u>
	<u>\$1,481,672</u>	\$1,299,011

The following schedule summarizes investment return at June 30:

	2022	2021
Interest and dividend income Realized (loss) gains on investments Unrealized (loss) gain on investments	\$ 34,663 1,138 (113,500)	\$ 12,830 3,518 118,410
	<u>\$ (77,699)</u>	\$ 134,758

6. PLEDGES RECEIVABLE

Pledges receivables are promised as follows at June 30:

	2022	2021
Due in less than one year Due in one to five years Total pledges receivable	\$ 534,639 <u>217,350</u> 720,250	\$ 277,580
Less allowance for uncollectible	(20,000)	(10,000)
Net contributions receivable	<u>\$ 700,250</u>	<u>\$ 274,997</u>

7. LEASE COMMITMENTS

The Trust leases office space in Rockville, Maryland. The Trust entered into an operating lease agreement with the lease term commencing on February 1, 2022 and expiring on January 31, 2027. The lease calls for fixed monthly rental payments, with a 3% annual escalation plus pro-rata share of operating expenses. Under accounting principles generally accepted in the United States of America, the Trust has adopted new accounting standard (Topic 842), ASU 2016-02 which requires a lessee to record, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments.

The Trust, in adopting this accounting policy, recognizes lease expense over the term of the lease, generally using the straight-line method. Additionally, the Trust leased office equipment for a term of 60 months calling for fixed payments of \$169, plus miscellaneous ancillary charges, also recorded under the aforementioned guidance.

Lease expense for the years ended June 30, 2022 and 2021 totaled \$69,011 and \$66,004, respectively.

Future minimum annual lease payments under the terms of existing leases are as follows:

Year Ending June 30,

2023	66,475
2024	68,396
2025	70,377
2026	72,417
2027	43,160
Total	<u>\$ 320,825</u>

8. RETIREMENT PLAN

The Trust maintains a defined contribution plan ("the plan") under Section 401(k) of the Internal Revenue Code (IRC). Employees are eligible to participate in the plan on the first day of the month following six months of employment. The plan allows for the Trust to make discretionary contributions to eligible participants equal to employee contributions up to the lower of 5% of compensation or \$10,000. Total contributions under the Plan for the years ended June 30, 2022 and 2021, were \$33,714 and \$34,033, respectively.

9. NET ASSETS WITH DONOR RESTRICTIONS

The following is an analysis of restricted net assets at June 30,

	2022	2021
Net assets with donor restrictions:		
Time restricted for programs	\$ 1,055,626	\$ 878,796
Treasure Forever revolving fund	1,025,053	846,479
Land acquisitions	27,000	105,240
Donor-restricted endowment	39,380	39,380
Total	<u>\$ 2,147,059</u>	<u>\$ 1,869,895</u>

10. CONSERVATION EASEMENT

The Trust received a contribution of a conservation easement known as the Johnnycake Ranch in Arkansas that represents restrictions over the use and development of land not owned by the Trust.

This easement provides for retaining or protecting natural, scenic, historical or open space values of real property, assuring its availability for agricultural, forest, recreation, education or open space use, protecting natural features and resources, maintaining or enhancing air quality or preserving the natural, historical, agricultural, archeological or cultural aspects of real property. The fair market value of the conservation easement at the time of donation was \$1,465,100.

11. PROPERTY FOR PARKS

During fiscal year 2021, the Trust received a donation of land in Fort Washington Federal State Park with a fair value of \$55,000. The property consists of land only and was transferred to the federal government upon completion of governmental documentation/procedures during fiscal year 2022.

11. PROPERTY FOR PARKS (CONTINUED)

During fiscal year 2021, NPT Kansas Park Projects, LLC purchased land and a building in Fort Scott, KS for \$155,000, secured by a loan to the Trust from a board member (see note 12). This property plus other capitalized costs of \$6,725 is included in property for parks and is to be sold to the National Park Service upon completion of governmental documentation/procedures at an unknown future date. The building has a tenant occupying it under an existing lease agreement that was transferred to NPT Kansas Park Projects, LLC upon purchase.

12. RELATED PARTIES

Members of the Board of Trustees made contributions totaling \$1,008,720 and \$389,800 respectively, for the fiscal years ended June 30, 2022 and 2021. Some of these contributions were received in the form of pledges. Unconditional promises to give from Board members totaled \$466,829 and \$204,346 at June 30, 2022 and 2021, respectively, and are included in pledges receivable in the accompanying consolidated statements of financial positions.

On April 2, 2021, the Trust entered into a note agreement with a Board of Trustee member to finance the purchase price of the property in Fort Scott, KS of \$155,000. The note is interest-only, payable quarterly at an annual rate of 3% with a balloon payment of the principal on its maturity date of June 30, 2027.

13. IN-KIND CONTRIBUTIONS

The Trust received in-kind contributions during 2022 and 2021, They are as follows:

		2021
Donated legal	\$ 398,000	\$ 155,000
Donated land	_	<u>55,000</u>
	<u>\$ 398,000</u>	\$210,000

14. DESCRIPTION OF PROGRAMS

Lands and Parks Preservation Programs

Preserving parks today: Since 1983, National Park Trust has completed 76 land acquisition, restoration, and mitigation projects to protect more than 25,000 acres in 32 states, one U.S. Territory, and Washington, D.C. Sixty-two of these projects have benefited 50 units of the National Park Service. While our earlier work included preservation of various federal, state and local public lands, currently our work focuses solely on national park sites. The Trust selects land projects from a high-priority list established by the National Park Service (NPS) and includes privately owned parcels (from willing sellers) that are located within current national park boundaries as well as adjacent lands to national parks.

14. DESCRIPTION OF PROGRAMS (CONTINUED)

All lands acquired are donated to the National Park Service for permanent protection. The Trust may work as the sole non-profit partner with the NPS on a particular project; however, we also often work as a partner with national and local land trusts and friends groups to complete park preservation projects.

Youth and Family Programs

Creating park stewards for tomorrow: To ensure the preservation of our parks and public lands and waters in perpetuity, National Park Trust focuses on getting kids and families to parks with the goal of building the pipeline of future park stewards and outdoor enthusiasts. The Trust has five national initiatives to engage youth and families: 1) Buddy Bison Programs, 2) National Kids to Parks Day, 3) Youth Leadership Program, 4) Military Family Programs, and 5) the College Ambassador Program. These initiatives provide park experiences for a variety of audiences, including underserved youth, teachers, military-connected families, and college/university communities. These park experiences 1) enhance classroom curriculum, 2) promote health and wellness through outdoor recreation, and 3) foster park stewardship through career awareness and volunteer opportunities. To date, since 2009, the Trust's youth and family programs have reached more than 3,000,000 children and families and have collaborated with and garnered recognition from the White House, Department of the Interior, National Park Service, U.S. Forest Service, and numerous national and local education and conservation partners.

Since the pandemic, the Trust now employs a multi-dimensional approach to connect kids to parks, offering a hybrid program, blending the best of in-park and live virtual programs with rangers.

Grant Management

Another way the Trust works towards creating park stewards of tomorrow is through grant management services. National Park Trust provides turn-key services that enable brands to realize the benefits of a robust giving program — minimizing administrative expenses while maximizing program efficiency. Grant management directly helps the Trust achieve its mission. The Trust currently manages five grant-making programs and, to date, has awarded nearly \$1.5 million to schools and nonprofits that connect people with the outdoors.

15. CONSIGNMENT AND OTHER SALES INCOME

Consignment and other sales income is stated at net for financial reporting purposes. As of June 30, 2022, and 2021, consignment and other sales income is as follows:

	2022	2021
Gross consignment sales Other sales income Total gross sales Less: cost of goods sold	\$ 23,403 <u>2,530</u> 25,933 <u>(9,515)</u>	\$ 3,118 <u>4,326</u> 7,444 (2,276)
Net consignment and other sales	<u>\$ 16,418</u>	<u>\$ 5,168</u>

16. LINE OF CREDIT

The Trust maintains a line of credit, which is used to finance short-term working capital needs. The maximum credit under the line is \$150,000, and any excess draws are required to be paid immediately. Interest is computed monthly at a rate of prime plus 3.5%, which was 6.75% and 6.75% at June 30, 2022 and 2021, respectively. There were no outstanding borrowings on this line of credit at June 30, 2022 and 2021.

17. BOARD-DESIGNATED PARK PRESERVATION FUND

During the fiscal year ended June 30, 2022, the Park Trust's Board of Trustees designated \$850,000 of net assets without donor restrictions to be used for the Park Preservation Fund. This fund will be used to purchase and preserve critical lands and waters for National Parks. However unlike the Treasure Forever Fund, the use of any of these funds are not expected to be reimbursed by the National Park Service or other parties.

18. TREASURE FOREVER FUND

During the fiscal year ended June 30, 2019, the Trust established the Treasure Forever Fund ("TFF"), which is a revolving fund used to purchase and preserve critical lands and waters for National Parks, but only where the acquisition is an acknowledged priority for a specific National Park and a committed source of subsequent repayment (such as Land and Water Conservation Fund) has been identified.

The TFF was made up of the following:

	<u>June 30, 2022</u>	<u>June 30, 2021</u>
Pledges Receivable, Due in less than 1 year	\$ 75,270	\$ 104,583
Pledges Receivable, Due in 1 to 5 years	1,000	7,417
Closing and related costs to be reimbursed, net	3,300	2,675
Investments	<u>945,483</u>	731,804
Total at June 30	<u>\$1,025,053</u>	<u>\$ 846,479</u>

During the years ended June 30, 2022 and 2021, the TFF had the following activities:

	<u>June 30, 2022</u>	<u>June 30, 2021</u>
Pledges and contributions	\$ 180,069	\$ 25,024
Investment income, net of fees	(1,495)	1,224
Land conservation sales	-	449,050
Proceeds of land conservation sales reinvested	<u>-</u>	(449,050)
Change in TFF	178,574	26,248
Balance on July 1	<u>846,479</u>	<u>820,231</u>
Balance on June 30	<u>\$ 1,025,053</u>	<u>\$ 846,479</u>

19. UNCERTAINTIES

On March 11, 2020, the World Health Organization pronounced the coronavirus (COVID-19) outbreak a pandemic. Citizens and the economies of the United States and other countries have been significantly impacted by the pandemic. The duration and impact remain unknown, but so far have been expansive. It is premature to accurately predict how the coronavirus will ultimately affect the Trust's operations because the disease's severity and duration remain uncertain. Our opinion is not modified with respect to this matter and no pandemic implications are accounted for in these financial statements.

20. SUBSEQUENT EVENTS

In accordance with FASB ASC 855, the Trust evaluated subsequent events through January 31, 2023, the date these financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATING STATEMENT OF FINANCIAL POSITION FOR THE YEAR ENDED JUNE 30, 2022 (WITH COMPARATIVE CONSOLIDATED TOTALS FOR THE YEAR ENDED JUNE 30, 2021)

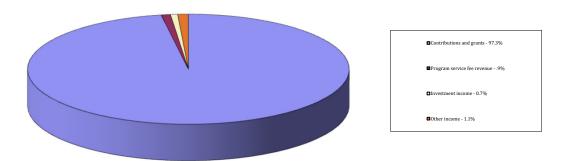
		2021							
	National Park Trust, Inc.	Virginia Parks Projects LLC	Kansas Park Projects LLC	Other Affiliates	Eliminations	Consolidated Total	Consolidated Total		
CURRENT ASSETS	National Fark Frust, Inc.	LLC	1 Tojects LLC	Other Anniates	Limitations	consolidated Total	Consolidated Total		
Cash and cash equivalents Accounts receivable Pledges receivable, net (NOTE 6) Inventory Prepaid expenses Operating lease right of-use assets (NOTE 7)	\$ 1,060,773 117,689 482,900 95,462 1,175,841 319,195	\$ - - - - - -	\$ - - - - - -	\$ - - - - - -	\$ - - - - - -	\$ 1,060,773 117,689 482,900 95,462 1,175,841 319,195	\$ 1,098,999 63,794 267,580 86,979 478,888		
Total Current Assets	3,251,860			- _	<u> </u>	3,251,860	1,996,240		
Investments (NOTE 5) Pledges receivable, net (NOTE 6) Website and app development-net (NOTE 4) Due from Kansas Park Projects LLC	1,481,672 217,350 134,373 155,000	- - -	- - -	- - -	- - - (155,000)	1,481,672 217,350 134,373	1,299,011 7,417 177,355		
Real estate and related holdings: Conservation easement (NOTE 10) Property for parks (NOTE 11) Total real estate and related holdings	1,465,100 7,725 1,472,825	<u>. </u>	155,000 155,000		<u></u>	1,465,100 162,725 1,627,825	1,465,100 238,239 1,703,339		
TOTAL ASSETS	\$ 6,713,080	\$ -	\$ 155,000	\$ -	\$ (155,000)	\$ 6,713,080	\$ 5,183,362		
LIABILITIES AND NET ASSETS									
CURRENT LIABILITIES Accounts payable and accrued expenses Operating lease liabilities (NOTE 7)	\$ 148,744 66,475	\$ - -	\$ - -	\$ -	\$ - -	\$ 148,744 66,475	494,641		
Total Current Liabilities	215,219					215,219	649,641		
NON-CURRENT LIABILITIES Loan payable, related party (NOTE 12) Operating lease liabilities (NOTE 7) Due to National Park Trust	155,000 254,350		- - 155,000	- - -	- - (155,000)	155,000 254,350 -	155,000 - -		
Total Non-Current Liabilities	409,350		155,000		(155,000)	409,350			
NET ASSETS Without Donor Restrictions Board designated:	1,463,627	-	-	-	-	1,463,627	1,115,487		
Property held for exempt purposes Park preservation fund (NOTE 17)	1,627,825 850,000	-	-	-	-	1,627,825 850,000	1,548,339		
Total Without Donor Restrictions With Donor Restrictions (NOTE 9)	3,941,452 2,147,059			-	-	3,941,452 2,147,059	2,663,826 1,869,895		
Total Net Assets	6,088,511				·	6,088,511	4,533,721		
TOTAL LIABILITIES AND NET ASSETS	\$ 6,713,080	\$ -	\$ 155,000	\$ -	\$ (155,000)	\$ 6,713,080	\$ 5,183,362		

NATIONAL PARK TRUST, INC. AND AFFILIATES CONSOLIDATING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2022 (WITH COMPARATIVE CONSOLIDATED TOTALS FOR THE YEAR ENDED JUNE 30, 2021)

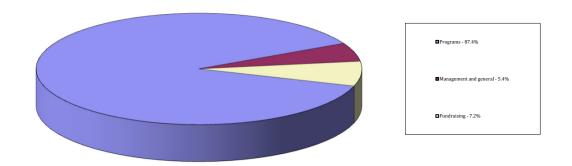
	2022											2021		
		Natinal Park Trust, Inc.		Virginia Parks Projects LLC		Kansas Park Projects LLC		Other Affiliates		nations	Consolidated Total		Consolidated Total	
REVENUE Contributions and grants Program service fee revenue Consignment and other sales income, net of COGS (NOTE 15) Investment income (NOTE 5) In-kind contributions (NOTE 13) Other income	\$	4,379,826 68,100 16,418 34,663 398,000 13,775	\$	- - - - -	\$	- - - - -	\$	- - - - -	\$	- - - - - -	\$	4,379,826 68,100 16,418 34,663 398,000 13,775	\$	2,395,413 524,330 5,168 12,830 155,000 15,628
TOTAL REVENUE	\$	4,910,782	\$		\$		\$		\$		\$	4,910,782	\$	3,108,369
EXPENSES Program Services: Youth and family programs Land and parks preservation programs Grant management Total program services Supporting Services: General and administrative Fundraising	\$	2,311,785 282,964 231,937 2,826,686 184,574 232,370 416,944	\$	- - - - -	\$	- - - - -	\$	- - - - - -	\$	- - - - - - -	\$	2,311,785 282,964 231,937 2,826,686 184,574 232,370 416,944	\$	1,209,648 1,235,546 73,700 2,518,894 171,533 183,113 354,646
TOTAL EXPENSES	\$	3,243,630	\$		\$		\$		\$		\$	3,243,630	\$	2,873,540
CHANGES IN NET ASSETS BEFORE NON-OPERATING ITEMS NON-OPERATING ITEMS:		1,667,152		-		-		-		-		1,667,152		234,829
REALIZED AND UNREALIZED GAINS ON INVESTMENTS WRITE OFF OF PROPERTY FOR PARKS		(112,362)		- -		- -		- -		- -		(112,362)		121,928 (1,390,600)
CHANGE IN NET ASSETS		1,554,790		-		-		-		-		1,554,790		(1,033,843)
NET ASSETS BEGINNING OF YEAR		4,533,721						<u> </u>				4,533,721		5,567,564
END OF YEAR	\$	6,088,511	\$		\$		\$	_	\$		\$	6,088,511	\$	4,533,721

NATIONAL PARK TRUST, INC. AND AFFILIATES SELECTED GRAPHIC INFORMATION FOR THE YEAR ENDED JUNE 30, 2022

2022 Support and Revenue

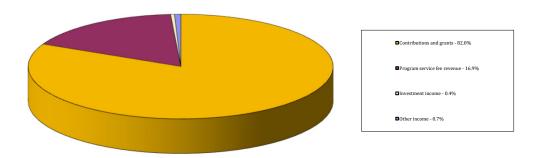


2022 Expenses



NATIONAL PARK TRUST, INC. AND AFFILIATES SELECTED GRAPHIC INFORMATION FOR THE YEAR ENDED JUNE 30, 2021

2021 Support and Revenue



2021 Expenses

